

# FinOps For Enterprise IT

## FinOps For Enterprise IT Overview

Optimizing IT spend is top of mind for every CFO, CIO & CTO. The shift to cloud and other transformational initiatives are changing the way businesses view IT. The question used to be 'How do we stay within budget?' Now, the question extends to 'how do we redistribute Keep the Lights On spend toward digital innovation, growth and market differentiation?

Many associate the term "FinOps" with only the public cloud, but why? After all, most enterprises manage complex hybrids of cloud and data center-based services, hence thinking about FinOps for the entire IT Enterprise is essential.

AHEAD brings a holistic perspective, robust financial models and automation expertise to ensure that the technical decisions our clients make align with desired outcomes and financial goals. FinOps services span strategy, design & implementation, and fully managed financial operations across the Enterprise IT footprint.

// IN OUR CUSTOMER ENGAGEMENTS, WE AVERAGE A  
10%-20% SPEND OPTIMIZATION OVER 3YR PERIODS //



APPLICATION DISPOSITIONING WITH IT FINANCIAL CONSULTING IDENTIFIED \$17.3M IN SAVINGS OVER 5 YEARS.



A DATA CENTER CONSOLIDATION ASSESSMENT WITH IT FINANCIAL CONSULTING DEMONSTRATED THE CLIENT COULD SAVE \$3.7M OVER 5 YEARS BY ACCELERATING THE EVACUATION OF A SECONDARY DATA CENTER.



CLOUD STRATEGY DESIGN WITH IT FINANCIAL CONSULTING PROJECTED THAT A HEALTHCARE ORGANIZATION COULD RUN 100% IN THE CLOUD WITH NO NEGATIVE FINANCIAL IMPACT AND ADDED TECHNICAL BENEFIT. THE MODELS DEPICT HOW EACH SPEND CATEGORY WAS IMPACTED OVER TIME WITH DYNAMIC RAMP SCHEDULES AND TRANSFORMATIONAL COSTS INCLUDED.

## FinOp Key Areas to Consider

### MONETARY

Help identify hard dollar savings. Are we getting the most out of every dollar?

### TECHNOLOGY

Are the right tools and technology in use for the right outcomes? Workload placements

### PEOPLE & PROCESS

Are the right people in place and process in place for the organization?

## Financial Management Capabilities

### Baseline Analysis

Shine a light on all present and future committed costs in your enterprise cloud over the next 3-5 years, then model different scenarios for reducing and repurposing that spend.

### Financial Consulting

Holistic BU / IT Financial analysis and modeling for different scenarios for reducing and repurposing spend distribution, ROI analysis. Evaluate product subscriptions and placement for your business. Design agreements that increase both savings and predictability, while reducing capex

### FinOps As A Service For Cloud

Track cloud spending across your business, eliminate costs through rightsizing and automation, and devise the right governance and chargeback models to contain runaway spend.

### IT Asset Management

Optimize assets across data center, end-user devices, and software; by identifying overlapping usage, matching the right assets to the right roles, and automatically distributing licenses.

### Workload Architecture & Placement

Determine the right placement of workloads across the data center and multiple public clouds based on your unique business requirements.

**Request a conversation with the Client Director**

# AHEAD

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